



# VENDOR PROFILE

DATE \_\_\_\_\_

COMPANY (Legal Name)	PHONE NUMBER	FAX NUMBER
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ADDRESS (STREET)	(CITY)	(STATE)	(ZIP)
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WEB ADDRESS	RESALE NUMBER	FEDERAL TAX ID	D&B Listed YES    NO	DUNNS NUMBER	RATED
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PRINCIPAL PRODUCTS SOLD (INCLUDE BRAND NAMES)

AUTHORIZED DEALER FOR (INCLUDE NAMES AND PHONE NUMBERS)

### OWNERS - OFFICERS

NAME	TITLE	HOME ADDRESS (please complete for sole Proprietorships)	SOCIAL SECURITY NO. ( Sole Proprietorships)

### BANK - INFORMATION

NAME	OFFICER	PHONE NO.	TYPE OF ACCOUNT	ACCOUNT #

### TRADE/SUPPLIER REFERENCES

NAME	ADDRESS	PHONE NO.	CONTACT

### CUSTOMER REFERENCES

NAME	ADDRESS	PHONE NO.	CONTACT

***Your responses to the questions on page 2 will be most appreciated.***

**PLEASE READ BEFORE SIGNING**

Vendor represents and warrants that all credit and financial information submitted to Catalyst is true and correct and Catalyst may obtain any information necessary pertaining to this application including, but not limited to, owners or officers. Vendor agrees to furnish financial statements upon request.

AUTHORIZED SIGNOR \_\_\_\_\_

BY \_\_\_\_\_

Title \_\_\_\_\_

## VENDOR MARKET INFORMATION

Primary Contact for Maintenance Issues: \_\_\_\_\_

Contact Telephone: \_\_\_\_\_ Email Address: \_\_\_\_\_

Estimated Annual Sales Volume: \_\_\_\_\_

Estimated Annual Lease Volume: \_\_\_\_\_

Typical Percentage of Hard costs (equipment) vs. Soft Costs (engineering, installation, delivery, etc): \_\_\_\_\_

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Overview of Vendor/Manufacturer's Industry (% of Market, Competitors, etc.): \_\_\_\_\_

Demographics of Typical Credits We Will See: \_\_\_\_\_

Vendor/Manufacturer's Market Segmentation: \_\_\_\_\_

Vendor/Manufacturer's Main Reason for offering Lease Financing: \_\_\_\_\_

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Do you currently have in place:

Leasing Programs       Yes     No    With Whom: \_\_\_\_\_

Financing Programs     Yes     No    With Whom: \_\_\_\_\_

Project Finance Partners    Yes     No    With Whom: \_\_\_\_\_

A/R Financing             Yes     No    With Whom: \_\_\_\_\_

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PLEASE PROVIDE US WITH COMPANY LITERATURE (IF AVAILABLE) AND PRODUCT BROCHURES